

Case Study

DTP

The Sovini Group

Strategic and financial support and advice

The Sovini Group comprises both not-for-profit (including One Vision Housing which owns and manages more than 13,000 homes), and commercial enterprises in Liverpool and the North West.

Objective:

Our team, led by Clive Eccleston was tasked with providing support and advice to inform the strategic direction and decision making of the organisation.

The work has included providing support and advice on:

- Refinancing
- Loan restructuring
- Accessing investment via the capital markets

What we achieved:

Through our work with the group we were able to help them secure more than £170m in funding. As part of this, we were also able to agree flexible funding arrangements that support the Board's corporate priorities and ambitions.



Sovini

Clive has a wealth of experience in the housing. He is extremely approachable, always professional and has developed effective relationships with board members at Sovini and the executive team.

Tracey Liggett, Group Executive Director – Finance and Resources, The Sovini Group